



Nelson Irrigation Corporation – Web Tools Program

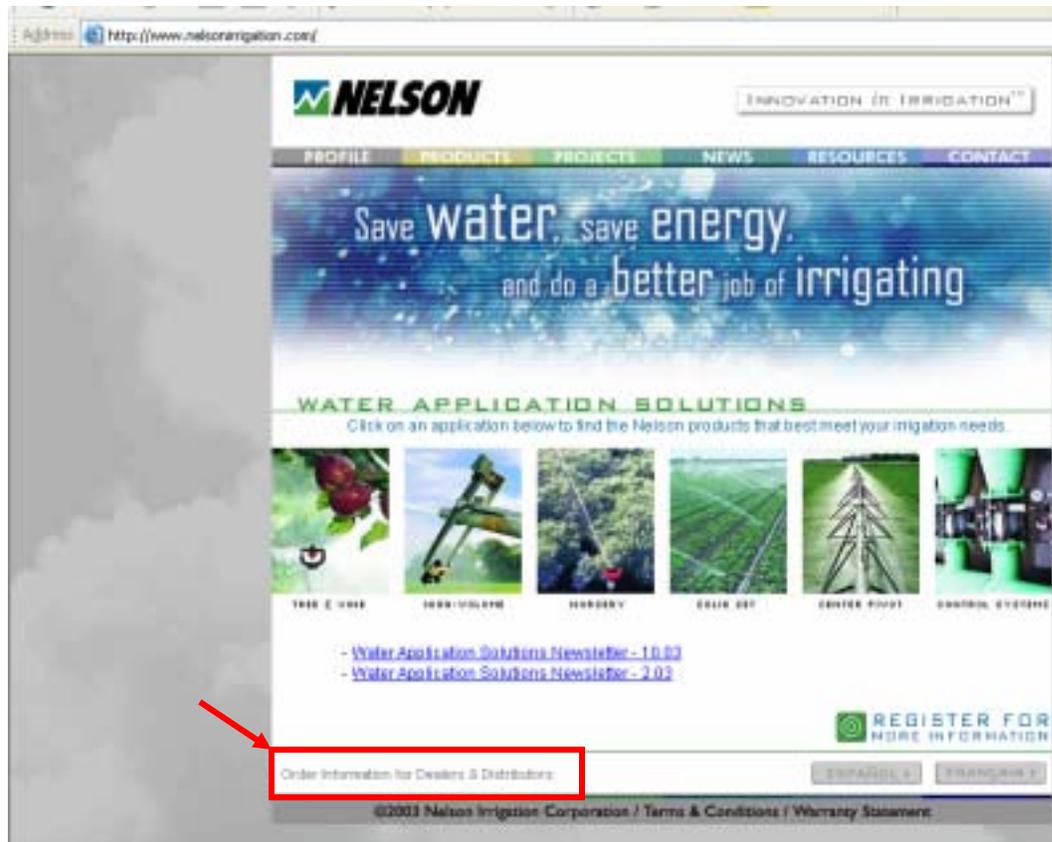
The Nelson Web Tools program gives you the ability to ONLINE :

- check on the status of open and recently shipped orders
- track the shipment of an order
- look up the price of an item
- generate an order quotation
- enter and submit an order
- create Purchasing Templates

Logging In

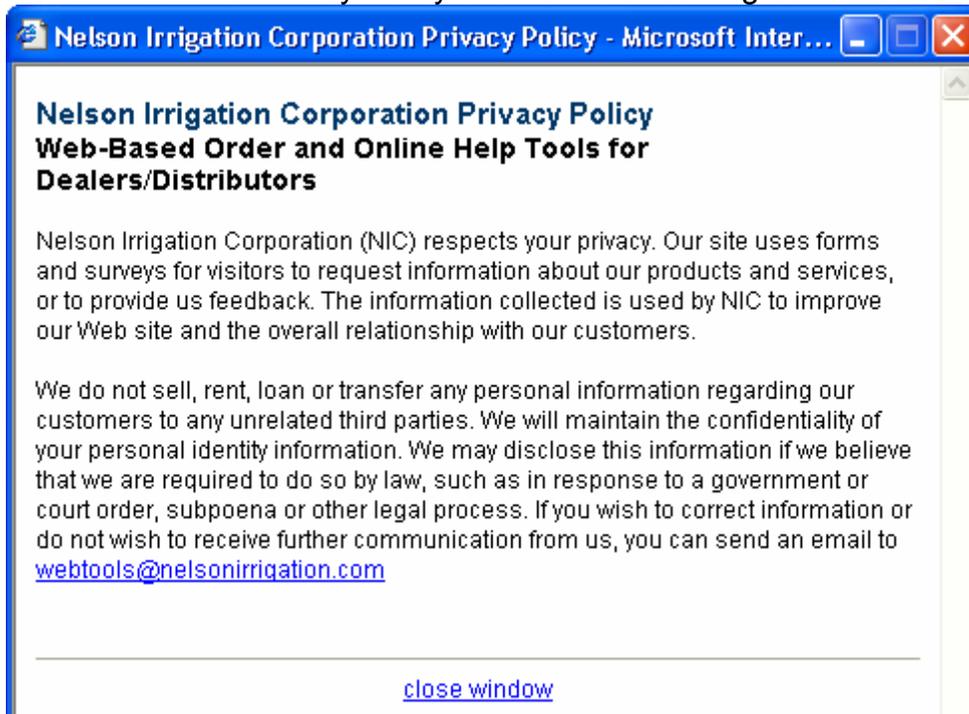
Once you obtain a **username** and **password** from your Nelson Representative, you can log in as follows:

Go to the Nelson Irrigation Corporation home page at www.nelsonirrigation.com. At the bottom of the page click on “Order Information for Dealers & Distributors”.



Logging In -- Continued

Review Nelson's Privacy Policy and Terms of Use Agreements.



Go online to see the full-text versions of these documents.

When satisfied with these documents click on the arrow to enter the Web Tools program.

Logging In -- Continued



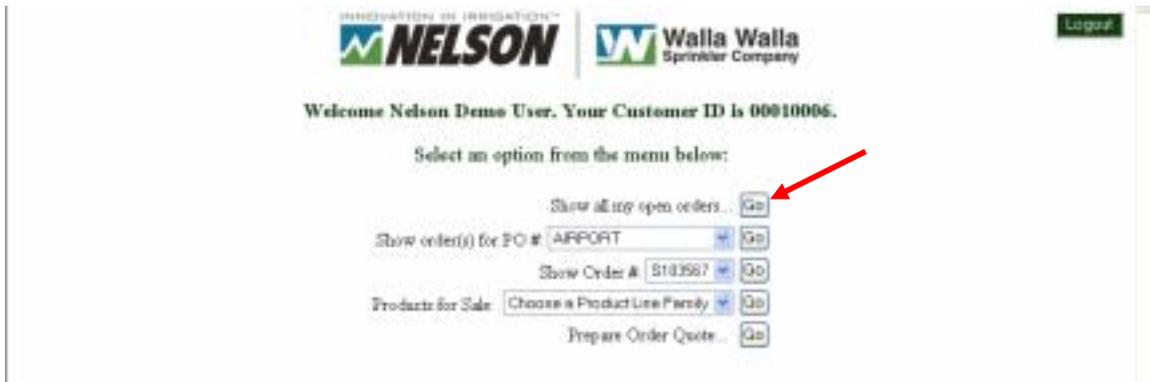
Now enter your assigned user name and password. (Contact your Nelson Representative to get your log-on information.)



Viewing Order Information

At the main menu, you have several options. The first three are different ways to select an order to view.

- Click on the first item to show ALL your open orders.



The columns of the screen display the following information:

- Nelson “Order #” followed by your “PO #”.
- Line number on the Nelson Order.
- Nelson Part # and Description. Click on the part number to find out more information about the part. (The customer part number will also be displayed if this has been set up in Nelson’s system.)
- Qty Ordered is the original order quantity.
- Qty Shipped is the quantity shipped to date.
- Backlog is the quantity still to be shipped.
- Estimated ship date for the order.
- The date of the last shipment made and the customer number to whom it was shipped. (Click on the customer number to see the name and address it was shipped to.) A “?” means that no shipment has yet been made.
- The freight carrier is shown along with their tracking number. For most carriers you can click on the tracking number to follow the progress of the shipment on the carrier’s own web-site.

Order # PO #	Ln	Part # (cust part #)	Description	Qty Ordered	Qty Shipped	Backlog	Estimated Ship Date	Last Shipment Ship To	Ship Via Tracking #
S103567 SAMPLES	1	0968-002	GAGGLE, PRESSURE, 40 PSI	3	0	3	08/18/04	Y 00010006	Customer Pickap
S103567 SAMPLES	2	0968-003	GAGGLE, PRESSURE, 100 PSI	10	0	10	08/18/04	Y 00010006	Customer Pickap
S103567 SAMPLES	3	0968-004	GAGGLE, PRESSURE, 160 PSI	3	0	3	08/18/04	Y 00010006	Customer Pickap
S104123 DARIUS	1	9697-001	SLEEVE, 280 PSI - 800	10	10	0	09/08/04	09/08/04 00015042	UPS PFD&ALLOW 129221150347703142

Viewing Order Information – Continued

- Select your specific Purchase Order number to view the desired order.

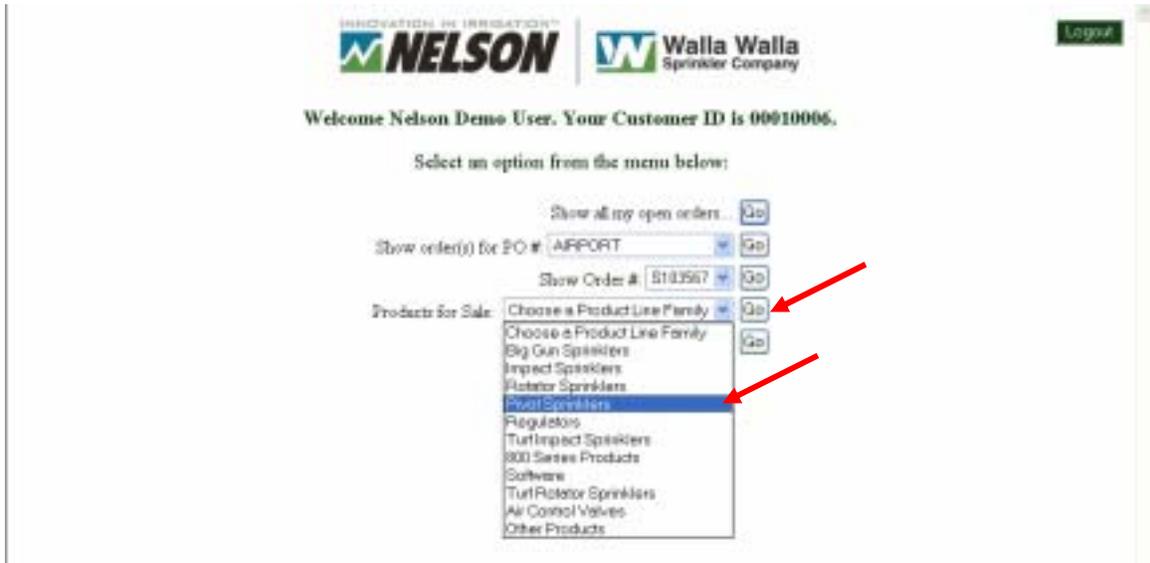
Order # PO #	Ln	Part # (your part #) Description	Qty Ordered	Qty Shipped	Backlog	Estimated Ship Date	Last Shipment Ship To	Ship Via Tracking #
S103567 SAMPLES	1	S1968-002 GAUGE, PRESSURE, 60 PSI	3	0	3	08/18/04	00010006	Customer Pickup
S103567 SAMPLES	2	S1968-003 GAUGE, PRESSURE, 180 PSI	10	0	10	08/18/04	00010006	Customer Pickup
S103567 SAMPLES	3	S1968-004 GAUGE, PRESSURE, 180 PSI	3	0	3	08/18/04	00010006	Customer Pickup

- Select the Nelson Sales Order number.

Order # PO #	Ln	Part # (your part #) Description	Qty Ordered	Qty Shipped	Backlog	Estimated Ship Date	Last Shipment Ship To	Ship Via Tracking #
S104209 AIRPORT	1	10489-1210 MF300 90-210° ROTATOR	80	80	0	09/10/04	09/10/04 00010006	Customer Pickup
S104209 AIRPORT	2	10561-1210 MF300 90-210° ROTATOR	80	80	0	09/10/04	09/10/04 00010006	Customer Pickup
S104209 AIRPORT	3	10562 ADJUSTMENT TOOL	20	20	0	09/10/04	09/10/04 00010006	Customer Pickup

Get Pricing & Other Reference Information

On the main menu, select a Product Line Family and click GO.



Now select a Product Line from within the selected Family. The following information is displayed. (You can select to sort the report by Nelson Item Number or by Nelson Description.)

- Price – click here to get your net price for this specific item.
- Your item number – if one has been set up in the Nelson computer system.
- Nelson Item Number – click here to get reference information about this product.
- Nelson Item Description
- Nelson Price Break Category – identify which products can be combined to obtain “quantity pricing”
- Unit of Measure (UM)

Price	Your Item Number	Item Number (Click for spec)	Description	Price Break Category	UM
Price	n/a	10041-0100	D3000 CAPPLATE ASSY -BLUE PLATE	D3000CAP	EA
Price	n/a	10041-0102	D3000 CAPPLATE ASSY -BLUE & BLACK PLATES	D3000CAP	EA
Price	n/a	10041-0103	D3000 CAPPLATE ASSY -BLUE & GRAY PLATES	D3000CAP	EA
Price	n/a	10041-0104	D3000 CAPPLATE ASSY -BLUE & YELLOW PLATES	D3000CAP	EA
Price	n/a	10041-0105	D3000 CAPPLATE ASSY -BLUE & GREEN PLATES	D3000CAP	EA
Price	n/a	10041-0106	D3000 CAPPLATE ASSY -BLUE & PURPLE PLATES	D3000CAP	EA
Price	n/a	10041-0107	D3000 CAPPLATE ASSY -BLUE & TURQUOISE PLATES	D3000CAP	EA
Price	n/a	10041-0108	D3000 CAPPLATE ASSY -BLUE & RED PLATES	D3000CAP	EA
Price	n/a	10041-0109	D3000 CAPPLATE ASSY -BLUE & ORANGE PLATES	D3000CAP	EA
Price	n/a	10041-0110	D3000 CAPPLATE ASSY -BLUE & BROWN PLATES	D3000CAP	EA
Price	n/a	10041-0200	D3000 CAPPLATE ASSY -BLACK PLATE	D3000CAP	EA
Price	n/a	10041-0203	D3000 CAPPLATE ASSY -BLACK & GRAY PLATES	D3000CAP	EA

Get Pricing & Other Reference Information – Continued

Here's the report sorted by Nelson Description.

Product Line Family: Pivot Sprinklers Product Line: D3000 & Sprays
Sort by: Item Number Description

1315	Year Item Number	Item Number (Click for specs)	Description	Price Bk Category	UM
Price	n/a	10402	A3000 CAP ASSEMBLY	D3000CAP	EA
Price	n/a	9429	CAP - D3000	D3000CAP	EA
Price	n/a	10133	CAP - T3000	D3000CAP	EA
Price	n/a	10041-0102	D3000 CAP/PLATE ASSY - BLUE & ORANGE PLATES	D3000CAP	EA
Price	n/a	10041-0110	D3000 CAP/PLATE ASSY - BLUE & BROWN PLATES	D3000CAP	EA
Price	n/a	10041-0200	D3000 CAP/PLATE ASSY - BLACK PLATE	D3000CAP	EA
Price	n/a	10041-0203	D3000 CAP/PLATE ASSY - BLACK & GRAY PLATES	D3000CAP	EA
Price	n/a	10041-0204	D3000 CAP/PLATE ASSY - BLACK & YELLOW PLATES	D3000CAP	EA
Price	n/a	10041-0205	D3000 CAP/PLATE ASSY - BLACK & GREEN PLATES	D3000CAP	EA
Price	n/a	10041-0206	D3000 CAP/PLATE ASSY - BLACK & PURPLE PLATES	D3000CAP	EA
Price	n/a	10041-0207	D3000 CAP/PLATE ASSY - BLACK & TURQUOISE PLATES	D3000CAP	EA
Price	n/a	10041-0208	D3000 CAP/PLATE ASSY - BLACK & RED PLATES	D3000CAP	EA
Price	n/a	10041-0209	D3000 CAP/PLATE ASSY - BLACK & ORANGE PLATES	D3000CAP	EA

Click "Price" to get your net price for this specific item. Enter the quantity you want to purchase, click GO and see the Net Price and Extended Total.

Note – all prices are in US Dollars. If you will be buying several versions of the pricing family (in this case the D3000 Cap) this screen will not calculate the total pricing impact of the TOTAL purchase quantity.

Price Inquiry

Customer: Nelson Irrig/No Chg Samples
 Item Number: 10041-0102
 Description: D3000 CAP/PLATE ASSY - BLUE & BLACK PLATES
 Quantity:
 Effective Date:

Prices are in US Dollars, and subject to change without notice.

Net Price: Ext. Amount:

Get Pricing & Other Reference Information – Continued

Click on the Nelson Item Number to get reference information about this product.



The screenshot shows a web browser window displaying the Nelson website. The page features a navigation menu with links for HOME, PRODUCTS, PROJECTS, NEWS, RESOURCES, and CONTACT. The main content area is titled "D3000 Pivot Sprayhead" and includes a product image, a detailed description, specifications, and features & benefits. A search bar is located on the left side of the page.

NELSON

HOME PRODUCTS PROJECTS NEWS RESOURCES CONTACT

D3000 Pivot Sprayhead

This is a fixed-spray sprinkler which produces a variety of patterns dependent upon the specific spray plate. The D3000 incorporates a flip-over spray cap, allowing a choice of snap in spray plates to produce a germination, irrigation or cherrigation spray pattern for different seasonal and field needs. Designed for low energy down in the crop irrigation, the crop-guarded body is easily convertible into LEPA applications. [Video Clip](#)

Specifications:

- * Pressure Range: 5-40 PSI (.41-2.8 BAR)
- * Relative Throw Distance: 15-40' (4.5-12.2M)
- * Nozzle Type: 3FN

Features & Benefits:

- * Germinate, Irrigate & Cherrigate with the flip-over dual spray cap
- * Crop-Guarded Body for Low Energy, Down in the Crop Application
- * Optional Hose Drag Adapter for Low

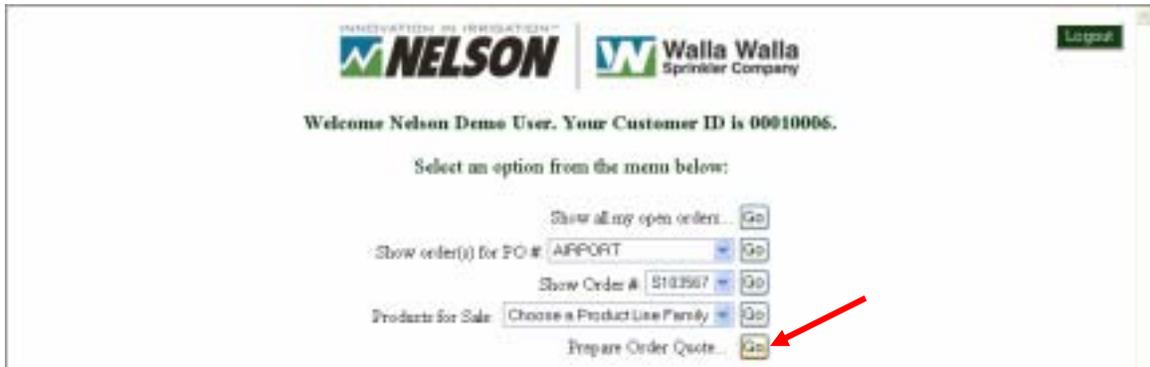
SEARCH OUR SITE

Search

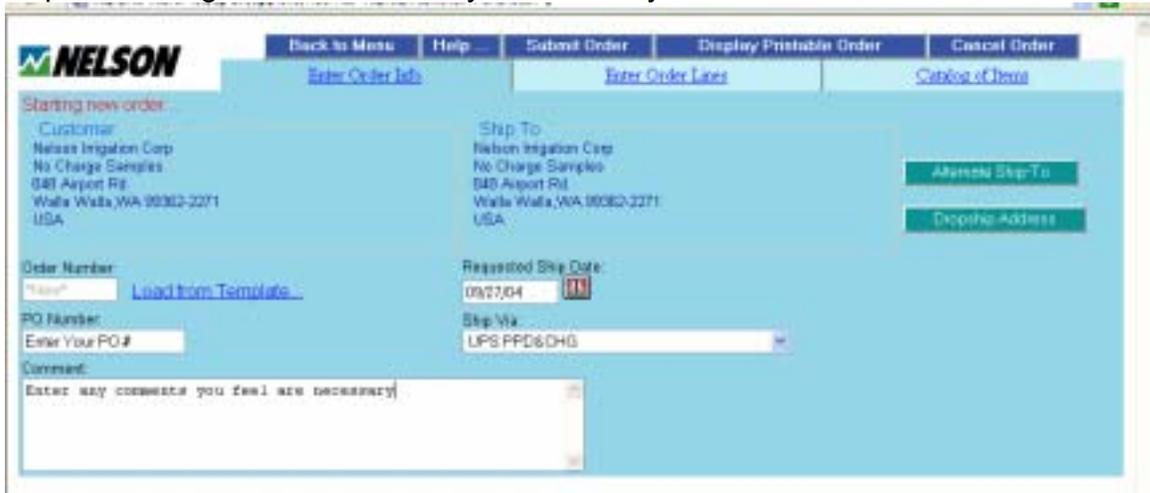
Done Internet

Prepare Quotations & Online Orders

Select this last item on the main menu to prepare your own quotation or to place an order online.



On the “Enter Order Info” tab, enter your PO number, requested ship date, requested freight method and any comments you want us to see.



You can also designate the “Ship To” for this order. To change the default address, press the “Alternate Ship-to” button. Select the “Name” or “City” sort to browse the list. When you’re ready, click on “select” next to the appropriate address.

Prepare Quotations & Online Orders – Continued

	Name	Address	City + State + Zip	Ctry
Select	TO BE ADVISED			USA
Select	KB Services	135 Alford Forest Road, attn: John Young, ph. 03-308-9419	Ashburton	NZL
Select	Rx Plastic LTD	Maronan Road, attn: George ph: 03 308 8398, Timwald	Ashburton	NZL
Select	Tyco AB Products	10 Ross Reid Place, ph. 09-274-6698, East Tamaki	Auckland	NZL
Select	Bosch Irrigation Limited	36 - 38 Porowini Avenue, Whangarei, North Island New Zealand	Auckland	NZL
Select	Water Supply Products	84 Sandstone Road, Whitford	Auckland	NZL

If the address you want is not on the list, close this window and press “Drop Ship Address” to enter the shipping destination.

A word of caution, the most recent “Pop-Up Blockers” bundled in Windows Internet Explorer may block the Drop Ship screen. If you have trouble with this function and you’re using Internet Explorer, “Allow” the Nelson site or simply turn off the Pop-up blockers in your Internet Explorer program.

Enter Drop Ship Address.

Name*:

Address*:

City*:

State: Blank-for Foreign Addresses ▾

Postal/Zip Code:

Country*: Select One ▾

Phone:

* Marks required fields.

Prepare Quotations & Online Orders – Continued

When you're finished with the Order Info tab, select the "Enter Order Lines" tab. Here you will enter the items for your order.

If you know the Nelson Item Number (or your part number), enter it along with the quantity desired. Press "Add Item to Order".

Specify quantity then add to order.

Item No. 10043-0100 Quantity: 500 Total Amount \$10,331.58

Ln	Item No. (Your Item #) Description	UOM	Quantity Ordered	Price Break / MAX Break Quantity	List Price	Net Price	Extended Amount
1	8211-098 SR100 18" X2" FNPT	EA	10		\$982.28	\$992.28	\$9,922.80
2	9428 BODY - A3000/03000	EA	500	D3000BDY / 5000 500	\$0.83	\$0.81755	\$408.78

If you're not sure of the Item Number, select the "Catalog of Items" tab. This will provide a listing by Product Line Family.

Select the Family and then the Product line you are interested in. Sort by Item Number or Description. When you find your item, simply click its Item Number.

(You can also check the price for an item by clicking on "Price" in the left hand column.)

Product Line Family: Product Line:

Sort by: Item Number Description

1315	Your Item Number (Click to Order)	Item Number (click to Order)	Description (click for specifications)	Price Brk Category	UOM
Price		10043-0100	D3000 CAPPLATE ASSY - BLUE PLATE	D3000CAP	EA
Price		10043-0102	D3000 CAPPLATE ASSY - BLUE & BLACK PLATES	D3000CAP	EA
Price		10043-0103	D3000 CAPPLATE ASSY - BLUE & GRAY PLATES	D3000CAP	EA
Price		10043-0104	D3000 CAPPLATE ASSY - BLUE & YELLOW PLATES	D3000CAP	EA
Price		10043-0105	D3000 CAPPLATE ASSY - BLUE & GREEN PLATES	D3000CAP	EA
Price		10043-0106	D3000 CAPPLATE ASSY - BLUE & PURPLE PLATES	D3000CAP	EA
Price		10043-0107	D3000 CAPPLATE ASSY - BLUE & TURQUOISE PLATES	D3000CAP	EA
Price		10043-0108	D3000 CAPPLATE ASSY - BLUE & RED PLATES	D3000CAP	EA
Price		10043-0109	D3000 CAPPLATE ASSY - BLUE & ORANGE PLATES	D3000CAP	EA

Prepare Quotations & Online Orders – Continued

The system will take you back to the “Enter Order” screen and will fill in the Item Number for you.

Ln	Item Nbr (Your Item #)	Description	UM	Quantity Ordered	Price Break / MAX Break Quantity	List Price	Net Price	Extended Amount
1	8211-098	SR100 18" X 2" FNPT	EA	10		\$992.28	\$992.28	\$9,922.80
2	9428	BODY - A3000D3000	EA	500	D3000BDY / 5000 500	\$0.83	\$0.81755	\$408.78
3	10041-0100	D3000 CAP/PLATE ASSY - BLUE PLATE	EA	500	D3000CAP / 5000 500	\$8.852	\$8.83922	\$419.61

The columns on the screen provide the following information:

- Line number
- Nelson Item Number & Description (Your Item Number if set up)
- Unit of Measure
- Quantity Ordered
- If quantity breaks apply, the Price Break Family; the MAX quantity required to get the lowest price; and the total “Family” quantity so far.
- The Nelson List price and your discounted Net price
- The Extended total price of the line item (Quantity * Net Price)

To get a better view of your order, press the “Display Printable Order” button at the top of the screen. You can print or simply view this page on your screen.

Ln	Item Nbr	Description	Quantity	Net Price	Ext. Amount
1	8211-098	SR100 18" X 2" FNPT	10	\$992.28	\$9,922.80
2	9428	BODY - A3000D3000	500	\$0.81755	\$408.78
3	10041-0100	D3000 CAP/PLATE ASSY - BLUE PLATE	500	\$0.83922	\$419.61
Total					\$10,751.19

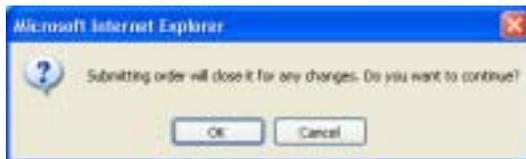
Simply click on the “X” in the upper right corner to close this window.

Prepare Quotations & Online Orders – Continued

You are back to your order and can now click on “Submit Order” to send it to Nelson’s Order Entry group.

Ln	Item Nbr	(Your Item #)	Description	UM	Quantity Ordered	Price Break / MAX Break Quantity	List Price	Net Price	Extended Amount
1	8211-098		SR100 18" X 2" FNPT	EA	10		\$992.28	\$992.28	\$9,922.80
2	9428		BODY - A3000D3000	EA	500	D3000BDY / 5000 500	\$0.83	\$0.81755	\$408.78
3	10041-0100		D3000 CAP/PLATE ASSY -BLUE PLATE	EA	500	D3000CAP / 5000 500	\$0.852	\$0.83922	\$419.61

Answer “Okay” to the following prompt and your order is placed.



Each customer can have only ONE OPEN ORDER at a time. Therefore it’s important to submit the order or cancel it when you are finished. (There is one other option that will be presented next – Templates.)

Print or save the following page as your record of this order.

Thank You for your Order!

Order #: WEB00294 Status: This order has been submitted to Nelson Irrigation Corporation.

Customer: Nelson Irrigation Corp
No Charge Samples
848 Airport Rd
Walla Walla, WA 99362-2271
USA

Ship To: Nelson Irrigation Corp
No Charge Samples
848 Airport Rd
Walla Walla, WA 99362-2271
USA

PO Number: Request Date: 09/20/04
Ship Via: UPS FPD&CHG

Ln	Item Nbr	Description	Quantity	Net Price	Ext. Amount
1	8211-098	SR100 18" X 2" FNPT	10	\$972.4344	\$9,724.34
2	9428	BODY - A3000D3000	500	\$0.8012	\$400.60
3	10041-0300	D3000 CAP/PLATE ASSY -BLUE PLATE	500	\$0.82244	\$411.22
				Total	\$10,536.16

Congratulations, your order qualified for an additional discount of 2% for an OVER \$2500 order!

Once submitted, Nelson’s Order Entry group will review the order, confirm or adjust shipment dates and release the order to our system.

Your company’s order contact will receive an email confirming the order and you can watch the order on this web site.

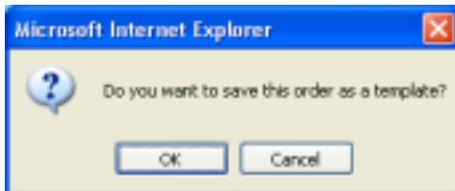
Creating & Using Purchasing Templates

If you have a group of items that you purchase routinely, you can set up a “Template” to make the data entry portion of entering an order easier and less time consuming.

First, you must enter an order as described above. When all items are entered, go back to the “Enter Order Info” tab. Enter a comment that will help you identify this template.

Then simply press “Save as Template”. This order is now available for you to use as a starting point on a future order.

The screenshot shows the 'Enter Order Info' tab in the Nelson Web Tools interface. The page includes a header with the Nelson logo and navigation links: 'Back to Menu', 'Help', 'Submit Order', 'Display Printable Order', and 'Cancel Order'. Below the header are three tabs: 'Enter Order Info', 'Enter Order Lines', and 'Catalog of Items'. The main content area is divided into two columns. The left column contains fields for 'Customer' (Nelson Irrigation Corp, No Charge Samples, 848 Airport Rd, Walla Walla, WA 99062-2271, USA), 'Order Number' (with a 'Save as Template...' link highlighted in a red box and pointed to by a red arrow), 'PO Number' (with a sub-field 'Enter Your PO #'), and a 'Comment' text area. The right column contains fields for 'Ship To' (Nelson Irrigation Corp, No Charge Samples, 848 Airport Rd, Walla Walla, WA 99062-2271, USA), 'Requested Ship Date' (09/27/04), and 'Ship Via' (LPS PPD&DHL). There are also buttons for 'Alternate Ship To' and 'Drop/No Address'.

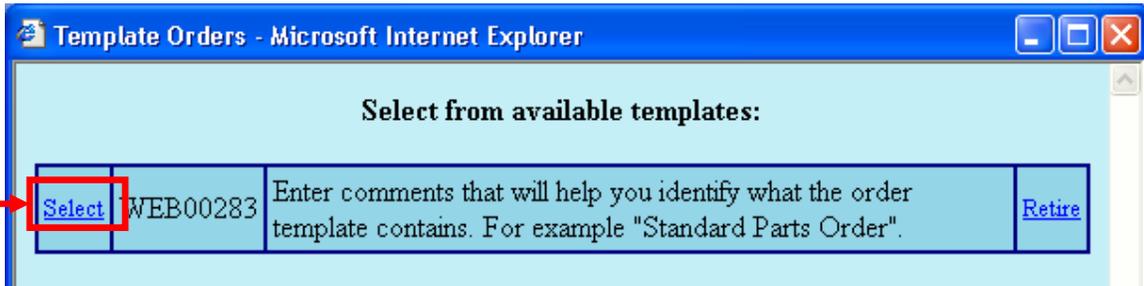


To use this template when you start a new order, simply press “Load From Template” on the “Enter Order Info” screen.

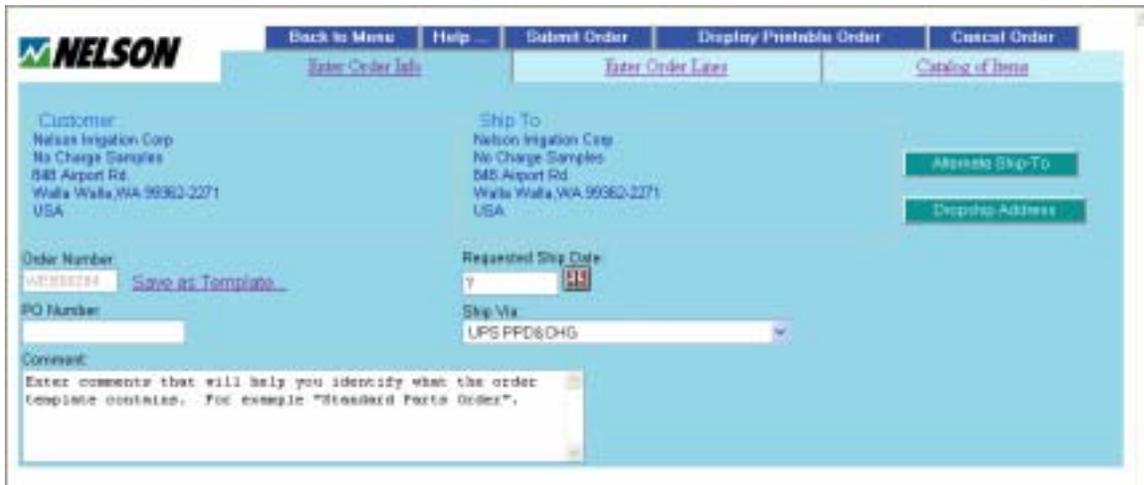
The screenshot shows the 'Enter Order Info' tab in the Nelson Web Tools interface, similar to the previous screenshot. The 'Starting new order...' text is visible at the top left. The 'Order Number' field now contains the value '11404', and the 'Load from Template...' link is highlighted with a red box and a red arrow pointing to it. The rest of the page layout, including the customer and ship-to information, remains the same.

Creating & Using Purchasing Templates – Continued

All available Template Orders will be displayed. Press “Select” by the order you want to use.



The template’s order information will be loaded for you. You can now edit the order as needed.



On the “Enter Order Lines” tab, select the order number you want.



Creating & Using Purchasing Templates – Continued

You can now modify the order quantity or delete the line.

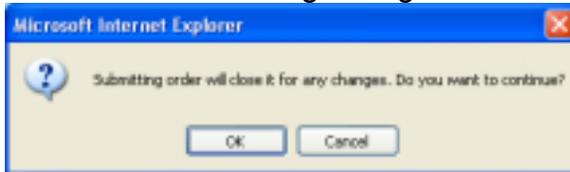
Back to Menu | Help | Submit Order | Display Printable Order | Cancel Order

Enter Order Info | Enter Order Lines | Catalog of Items

Line 3 Item Number: 10041-0100 Quantity: 500 Save Changes Delete Line Cancel Changes

Ln	Item Nbr (Your Item #) Description	UM	Quantity Ordered	Price Break / MAX Break Quantity	List Price	Net Price	Extended Amount
1	8211-098 SR100 18" X 2" FNPT	EA	10		\$992.28	\$992.28	\$9,922.80
2	9428 BODY - A3000/D3000	EA	500	D3000BDY / 5000 500	\$0.83	\$0.81755	\$408.78
3	10041-0100 D3000 CAP/PLATE ASSY -BLUE PLATE	EA	500	D3000CAP / 5000 500	\$0.852	\$0.83922	\$419.61

When finished making changes. Submit the order.



Print or save this page as your record of this order.

Your Order - Microsoft Internet Explorer

File Edit View Favorites Tools Help

INNOVATION IN IRRIGATION™
NELSON | Walla Walla Sprinkler Company

Thank You for your Order!

Order #: WEB00284 Status: This order has been submitted to Nelson Irrigation Corporation.

Customer: Nelson Irrigation Corp
No Charge Samples
848 Airport Rd.
Walla Walla, WA 99362-2271
USA

Ship To: Nelson Irrigation Corp
No Charge Samples
848 Airport Rd.
Walla Walla, WA 99362-2271
USA

PO Number: Request Date: 09/30/04
Ship Via: UPS PPD&CHG

Comment:
Enter comments that will help you identify what the order template contains. For example "Standard Parts Order".

Ln	Item Nbr	Description	Quantity	Net Price	Ext. Amount
1	8211-098	SR100 18" X 2" FNPT	10	\$972.4344	\$9,724.34
2	9428	BODY - A3000/D3000	500	\$0.8012	\$400.60
3	10041-0100	D3000 CAP/PLATE ASSY -BLUE PLATE	500	\$0.82244	\$411.22
				Total	\$10,536.16

Congratulations, your order qualified for an additional discount of 2% for an OVER \$2500 order!